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SPONSORSHIP & SHOWCASE

# PROSPECTUS

## 22-23 June 2021

CORDIS HOTEL, 83 SYMONDS ST, GRAFTON  
AUCKLAND 1010, NEW ZEALAND



**medical technology**  
ASSOCIATION OF NEW ZEALAND

[healthtechweek.nz](http://healthtechweek.nz)

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# WELCOME

## WELCOME TO HEALTHTECH WEEK 2021, ‘COLLABORATING FOR NEW ZEALAND’S FUTURE’

We invite you to join us in Auckland for our annual HealthTech Week. Our medical technology industry has experienced one of the most challenging years ever and now we need to celebrate our achievements and plan how we collaborate across the medtech ecosystem to ensure future innovative healthcare technology is available to all New Zealanders.

MTANZ is collaborating with our very important stakeholders, Callaghan Innovation and Consortium for Medical Device Technologies (CMDT) to bring you on the first day the **“Combined Stakeholders’ Innovation Day”** showcasing New Zealand’s own innovation in medical technology and the ecosystem that can support our vibrant sector from research, development, commercialisation to market access.

Collaboration across the three sector stakeholders is vital for a thriving New Zealand medical technology industry that can deliver value in healthcare with improved patient outcomes but also demonstrate the importance of appropriate Government policy settings, essential to support this vital and fast-moving industry.

The second day is dedicated to MTANZ members and the current challenges being faced as PHARMAC, Ministry of Health and the implementation of the Health and Disability’s recommendations will change the way businesses service the New Zealand healthcare market. The **“MTANZ HealthTech Conference Day”** will offer workshop opportunities with both PHARMAC and Ministry of Health along with engagement from DHB procurement

leaders and the proposed Health Sector Catalogue (HSC). Do we have the right skills available for our sector?

We do hope you will join the exciting opportunity of the two day interactive **“Medtech Showcase”** with the offer to invite your major customers to visit your exhibition showcase.

Not only are these two days about learning from experts in our industry and how we can ensure the future of innovative medical technology in New Zealand, but a wonderful chance to meet face-to-face again with colleagues and customers and enjoy the **MTANZ Awards Gala Dinner**.

Let us celebrate being together again  
– we deserve it!



**Faye Sumner CNZM**  
Chief Executive Officer  
Medical Technology Association of NZ

# OVERVIEW

**New Zealand’s healthcare sector benefits greatly from the growing number of people who work across the broad range of Medical Technologies.**

**Stakeholders are focused upon providing New Zealanders with healthier lives while building an innovative health care sector.**

## TUESDAY 22 JUNE

- Combined Innovation Day (Callaghan Innovations, MedTech CoRE, MTANZ)  
Focus on Commercial Collaboration and Innovation
- Welcome Function /  
Networking Drinks
- Gala Dinner & Awards Night

## WEDNESDAY 23 JUNE

- Women in HealthTech (WiHT)  
Breakfast Session
- Opening Keynote from  
Ministry of Health
- Panel on Health & Disability Report
- Global Supply Chain & Central  
Procurement
- Sustainability
- Managing the Skills Shortage
- Regulatory Update
- MTANZ AGM

## CONFERENCE OBJECTIVES

### Promoting

Highlighting new medical technology that enables patient-centred healthcare

Quantifying the value that medical technology offers to patients and society

Promote a transparent and simplified system of market access, regulatory and reimbursement pathways

### Partnering

Develop and enhance relationships between all the stakeholders in the sector – researchers, companies, entrepreneurs, clinicians, investors and government

### Sharing Knowledge

Articulate a common vision to address improved healthcare for New Zealanders using a global perspective. Collaboration amongst stakeholders to accelerate development, funding, clinical implementation and export growth.

### Networking

Offering opportunities to meet with local leaders and international visitors to share ideas and enhance innovation.

Healthtech conference brings together vital stakeholder groups.

# DELEGATES

**More than 200+ leading healthcare sector professionals from across New Zealand.**

## HEALTHTECH CONFERENCE BRINGS TOGETHER 8 VITAL STAKEHOLDER GROUPS

- Industry (Manufacturers & distributors of medical technology)
- Clinical experts (Surgeons, nurses, clinicians, etc)
- Healthcare Providers (Hospitals (Private & DHBs), PHOs, Healthcare facilities, etc)
- Payors (Ministry of Health, Insurance, ACC, MOH & Private insurance etc)
- Procurement & Regulators (PHARMAC, DHBs, MOH, Medsafe, NZ Health Partnerships, Private Hospitals, etc)
- Policy-Makers (Politicians, Ministry of Health, Local-Govt, etc)
- Researchers, entrepreneurs and investor groups
- Patient and end-user groups



# SPONSORSHIP BENEFITS

By showcasing at or sponsoring this conference, you will connect your brand with key decision makers and stakeholders in healthcare in New Zealand, strengthen your company image, broaden your visibility, and make valuable professional contacts.

There are a number of sponsorship opportunities from which your company can select the best options to suit your budget and objectives. Whether you want to raise your overall profile, reach a specific group or promote a special offer or new product, there is something here for you.

- Showcase and educate potential and existing clients about your products and services
- Increase your company's visibility and profile amongst a professional, qualified target audience
- Gain recognition including acknowledgment and clear demonstration of your organisation's involvement, commitment and support for the healthcare system
- An opportunity to contribute to the discussion with the professionals as they seek to find solutions to New Zealand's healthcare system
- Gain valuable insights, information and exposure to the latest developments in healthcare reform
- Inclusion in the integrated, professional marketing campaign





## KEYNOTE SPEAKER SPONSORSHIP

(Price by negotiation)



- Status associated with Keynote Speaker Sponsorship
- Opportunity to provide a Keynote Speaker (x1 1-hour session or by negotiation) and agenda input
- Two Free Registrations to HealthTech Conference
- Two On-line Free Registrations to HealthTech Conference
- Two Free Welcome Function tickets
- Two Free MTANZ Gala Dinner & Awards tickets
- Acknowledgement of sponsorship during Opening and Closing sessions
- Company logo and link on website and LinkedIn
- Company logo on the Conference Programme
- Company logo displayed on holding slides used throughout the conference
- Delegate List - Provided 10 working days prior to conference

All prices exclude GST

## PLATINUM SPONSORSHIP

\$15,000



- Status associated with Platinum Sponsorship
- MTANZ Conference input
- VIP Invitations and involvement in all HealthTech week events
- Five Free Registrations to HealthTech Conference
- Five Free On-line Registrations to HealthTech Conference
- Five Free Welcome Function tickets
- Five Free MTANZ Gala Dinner & Award tickets
- Opportunity for Senior Director to deliver a presentation or be a speaker within a panel
- Formal acknowledgement at MTANZ Gala Dinner & Awards
- Acknowledgement of sponsorship during Opening and Closing sessions
- Company logo and link on website and LinkedIn
- Company logo on the Conference Programme
- Handout for display in registration area
- Company logo (large) displayed on holding slides used throughout the conference
- Delegate List - Provided 10 working days prior to conference
- Opportunity to provide a pop-up banner to be located at registration desk or conference room entry point

All prices exclude GST



## GOLD SPONSORSHIP \$12,000



- Status associated with Gold Sponsorship
- Four Free Registrations to HealthTech Conference
- Four Free On-line Registrations to HealthTech Conference
- Four Free Welcome Function tickets
- Four Free MTANZ Gala Dinner & Award tickets
- Acknowledgement of sponsorship during Opening and Closing sessions
- Company logo and link on website and LinkedIn
- Company logo on the Conference Programme
- Company logo (large) displayed on holding slides used throughout the conference
- Delegate List - Provided 10 working days prior to conference

All prices exclude GST

## SILVER SPONSORSHIP

\$7,500



- Status associated with Silver Sponsorship
- Three Free Registrations to HealthTech Conference
- Three Free On-Line Registrations to HealthTech Conference
- Three Free Welcome Function tickets
- Three Free MTANZ Gala Dinner & Award tickets
- Acknowledgement of sponsorship during Opening and Closing sessions
- Company logo and link on website and LinkedIn
- Company logo on the Conference Pro-gramme
- Company logo displayed on holding slides used throughout the conference
- Delegate List - Provided 10 working days prior to conference

All prices exclude GST

## BRONZE SPONSORSHIP

\$5,500



- Status associated with Bronze Sponsorship
- Two Free Registrations to HealthTech Conference
- Two Free On-Line Registrations to HealthTech Conference
- Two Free Welcome Function tickets
- Two Free MTANZ Gala Dinner & Awards tickets
- Acknowledgement of sponsorship during Opening and closing sessions
- Company logo and link on website and LinkedIn
- Company logo on the Conference Programme
- Company logo displayed on holding slides used throughout the conference
- Delegate List - Provided 10 working days prior to conference

All prices exclude GST

## SUPPORTING SPONSOR

\$2,500



- Status associated with Supporting Sponsorship
- Acknowledgement of sponsorship during opening and closing sessions
- Two Free On-Line Registrations to HealthTech Conference
- Company logo and link on website and LinkedIn
- Company logo on the Conference Programme
- Company logo (small) displayed on holding slides used throughout the conference.

All prices exclude GST

## GALA DINNER & AWARDS SPONSORSHIP

Limited to one corporate sponsor  
POA



- Status associated with naming rights of the MTANZ Gala Dinner & Awards. This is an important networking opportunity
- Ten Free MTANZ Gala Dinner & Award tickets
- Opportunity for a company representative to make a brief speech at the start of the Gala Dinner
- Opportunity to have company banners at the entrance to the room of the dinner venue and on stage for the duration of the evening
- Acknowledgment of sponsorship during Opening and Closing sessions at HealthTech Week Conference
- Company logo and link on website and LinkedIn
- Company logo on the Conference Programme
- Company logo displayed on holding slides used throughout the conference
- Delegate List - Provided 10 working days prior to conference.

All prices exclude GST



# SHOWCASE PRICING & INFORMATION

## **Interactive Showcase Display \$1,500+GST**

(includes space, table, chairs, and 3x showcase personnel registrations)

## **Additional showcase personnel available at \$125.00+GST**

(includes all refreshments, meals, delegate collateral – but does not include access to the conference sessions, welcome function or Awards Dinner). A maximum of three additional showcase personnel registrations per exhibitor is available at this special price.

**HealthTech Week 2021 is staging a MedTech Showcase interactive display** in place of the usual exhibition on Tuesday 22nd and Wednesday 23rd June.

The objective being to provide an engaging environment for hands-on and clinician led interaction with Medical Devices.

Importantly companies who participate in the Showcase can invite customers and key opinion leaders to register for and visit the Showcase at no charge independent of the conferences.

Companies can choose to make appointments for their invitees or have them attend at their leisure over the two days.

The MedTech Showcase is proposed as representing the whole of the industry including innovations from the MedTech CoRE and is thus a collaborative event. Giving free access to customers offers a great opportunity for face to face interaction and networking that has been missed during the course of the pandemic.

The MedTech Showcase is an interactive showcase designed to show a patient journey through the various stages of diagnosis treatment and recovery and how professionally utilised Medical Devices are critical in this journey. To clarify we are not necessarily following a specific disease as this could prove too exclusive. Rather we'll position/group demonstrations where they sit relative to the patient journey.

Participants are encouraged to involve clinicians in demonstrating to and guiding hands-on experiences with the stakeholders as they make their way around the showcase.

For an investment of \$1500 companies will be allocated space and a table and have three staff registered for the show case (additional staff are possible at \$125 each).

The event is a stand-up affair, again to encourage circulation amongst the demonstrations.

All prices exclude GST



# SHOWCASE TIMING & FLOORPLAN

## PACK-IN

Date: Tuesday 22 June  
Time: 06:30 - 10:00 hrs  
Venue: Great Hall 2 & 3,  
Cordis Hotel

## OPEN HOURS

Date: Tuesday 22 June  
Time: 10:30 - 18:00 hrs  
(Includes Welcome Reception)

Date: Wednesday 23 June  
Time: 07:30 - 16:00 hrs

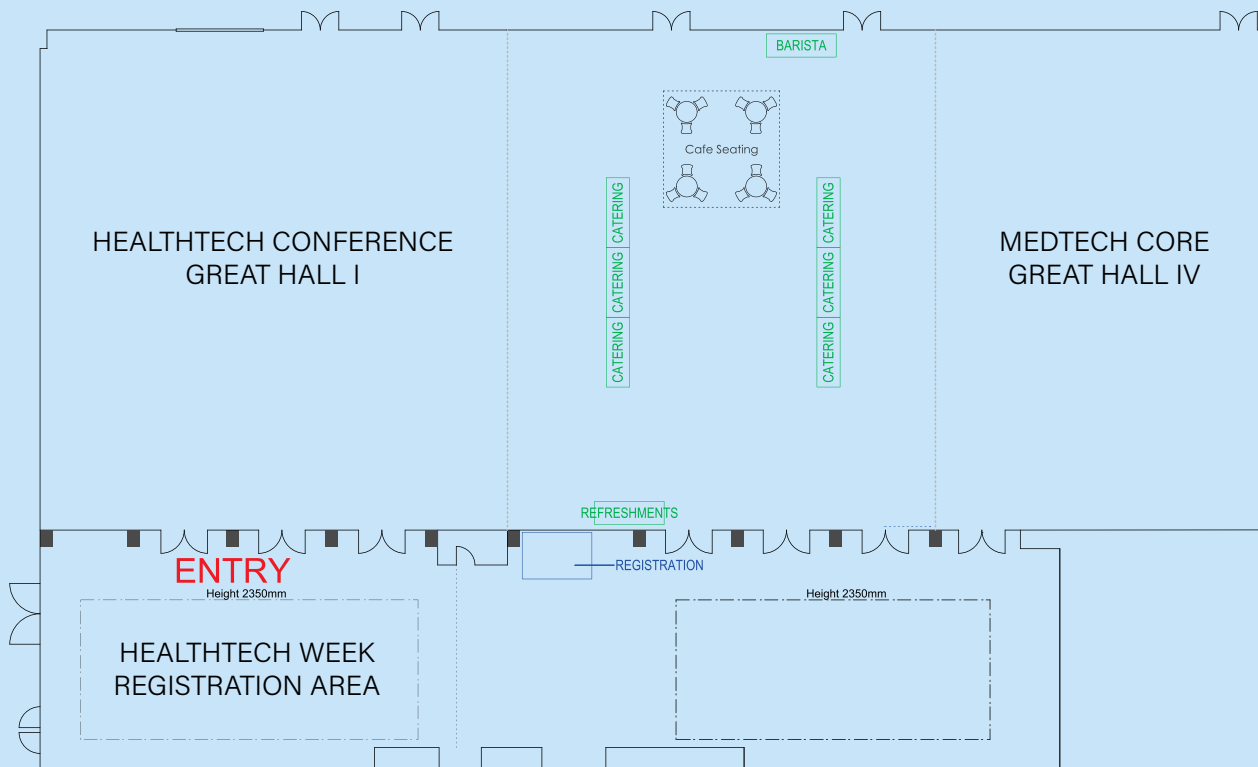
## PACK-OUT

Date: Wednesday 23 June  
Time: 16:00 - 19:00 hrs

Due to Health & Safety requirements no access will be granted to the showcase area prior to the times specified.

A reminder that pack out must not begin before the times specified.

## FLOORPLAN



# REGISTRATION INFORMATION

## SHOWCASE ONLY REGISTRATION

Showcase only	\$NZ125
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Registration includes: programme, one ticket to welcome reception, morning teas/lunches/afternoon tea.

**NB:** Does not include entry into the conference sessions.

## DAY 1 INNOVATION DAY REGISTRATION

MTANZ Member & Non Member	\$NZ350
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Government & Academics	\$NZ250
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Full registration includes: entry to the day's sessions, entry to showcase, one ticket to the welcome reception, morning teas/lunches/afternoon teas.

## DAY 2 MTANZ HEALTHTECH CONFERENCE

MTANZ Member	\$NZ500
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Non Member	\$NZ600
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Government & Academics	\$NZ400
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Full registration includes: access to the conference in person or via live webcast, entry to showcase, one ticket to the welcome reception, morning teas/lunches/afternoon teas.

### NOTES:

Please see website registration page for details. The link to register will be distributed in March.

## WELCOME RECEPTION

Tuesday 22 June, 17:00 hrs to 18:30 hrs

Great Hall 2 & 3, Cordis Hotel

Cost included in full registration fee

Additional tickets:	\$NZ92
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Dress: Business Attire

## GALA DINNER & AWARDS

Tuesday 22 June 18:30 to late

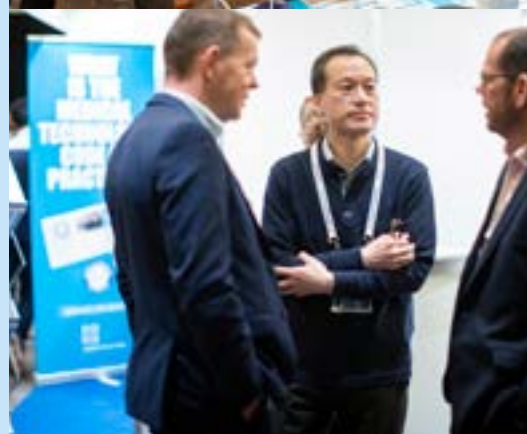
Great Hall 1, Cordis Hotel

Tickets (per person):	\$NZ150
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Additional guest tickets (each):	\$NZ150
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Dress: Business Attire

All prices exclude GST



# TERMS & CONDITIONS

Terms and Conditions have been produced for the mutual benefit of the conference delegates, sponsors, showcasing companies, venue, showcase contractors & Medical Technology Association of New Zealand (MTANZ). We appreciate your agreement to these Terms and Conditions.

## BOOKING AND PAYMENT TERMS

On receipt of your completed Application to Sponsor/Showcase form, MTANZ will raise an invoice for the sponsorship and/or showcase space cost.

- Sponsorships and Showcase Space can only be booked on receipt of the signed Application to Sponsor/Showcase form and will be allocated in consultation with showcasers. Bookings will be confirmed through a confirmation email.
- A tax invoice for the required sponsorship/showcase cost will be posted following the confirmation, and is payable 30 days from the date of the Tax Invoice.
- All monies due must be received prior to commencement of the Congress. Should any monies be outstanding the Showcase Manager has the right to refuse access to the showcase.
- If the sponsor/showcaser defaults in payment of any invoice when due, they will be liable to pay penalty interest of 2.5% per calendar month. The showcaser will also indemnify MTANZ from and against all MTANZ's legal costs and disbursements for collection of outstanding debt calculated on a solicitor and own client basis, including all debt collections costs.
- The Organising Committee reserves the right of refusal of any application.
- Subletting of space will not be permitted.
- All monies are to be paid in New Zealand dollars (NZ\$).

## CANCELLATION OF SHOWCASE SPACE

- Submission of a signed Application to Sponsor/Showcase will be deemed as a firm booking.
- Any cancellations must be made in writing. In the event of cancellation 60 days prior to the date of the conference a service fee of 50% of the stand booking will apply. In the event of cancellation 30 working days prior to the date of the conference full costs of the stand booking will be charged.

## CANCELLATION OF SPONSORSHIP

- Cancellations must be made in writing two months prior to the commencement of the event. In exceptional circumstances, the Organisers will be prepared to consider cancellation of the contract, but only if the following conditions are complied with: That the reason given for the cancellation is, in the opinion of the Organisers, well founded;
- If the cancellation is accepted more than two months before the conference commences, the Organisers shall retain 50% of the contract price. If the cancellation is accepted within two months of the conference then 100% of the contract price will be forfeited.

## ALCOHOL

Alcohol cannot be served from stands  
Alcohol is not permitted in competitions.

## CLEANING

Showcase spaces shall be kept clean and tidy throughout the conference. Cleaning of the space is the responsibility of the showcaser.

## CODE OF PRACTICE

MTANZ Members showcasing at this conference must adhere to the guidelines of the MTANZ Code of Practice 6th Edition 2016. A copy of the Code can be viewed at [www.mtanz.org.nz](http://www.mtanz.org.nz)

## COURIER DELIVERIES

All deliveries should be addressed to:  
Cordis Hotel  
83 Symonds Street  
AUCKLAND

Please include the contact name and room number for delivery, details of the sender, number of boxes in delivery (i.e. 1 of 3 / 2 of 3 etc.) All deliveries must be received at the venue between the hours of 8.00am and 4.00pm, Monday to Friday only. No deliveries will be accepted via the main entrance of the venue – please do not be offended if you are directed to the loading bay to drop off any items.

## DAMAGES

The showcaser shall take all reasonable care when installing/dismantling its equipment as not to cause damage to the venue carpet, walls and floors. The showcaser will be responsible for repairs if the structures are damaged.

## SHOWCASE REGISTRATIONS

All showcasing personnel must be registered. Failure to wear a name badge may result in the showcaser being evicted from the venue. Please see prices included in this prospectus.

## FIRST AID

MTANZ will have a basic first aid kit on site.

## FLOORPLAN

MTANZ reserves the right to modify the floor plan to accommodate space sales or change as necessary. While MTANZ will use its best endeavours to consult the showcasers when modifying the floor plan, MTANZ is not obliged to do so.

## FOOD

Give-aways of food are permitted from showcase stands, if pre-packaged only. Showcasers are not permitted to sell, prepare or cook food within the showcase area.

## NOISE AND OBSTRUCTIONS

Showcasers may advertise within their space and may use amplifiers or videos, but at all times the noise level must be reasonable and not detract from other showcase displays. Showcasers must not obstruct the aisles and public walking areas. The organiser may prohibit or regulate any noise level that it considers in its sole discretion is an annoyance or disadvantage to other showcasers. Where videos are used, adequate space must be allowed within the space and must not cause obstruction in the aisle.

### HEALTH & SAFETY

**Health and Safety Legislation:** The showcaser must comply with all health and safety legislative requirements, including the Health and Safety at Work Act 2015 (HSWA) and all related legislative instruments, guidance and codes of practice (Health and Safety Legislation).

**Obligation:** The showcaser must ensure so far as is reasonably practicable the health and safety of its workers and any other workers whose work is influenced or directed by the showcaser. The showcaser must ensure so far as is reasonably practicable that the health and safety of other persons is not put at risk from work carried out by the showcaser.

**The showcaser controls the place of work:** Under these Terms and Conditions the showcaser will be in control of and manage the space as allocated and in fact occupied during the showcase/conference (Showcase Space). The showcaser will be responsible for all inductions and take all practicable steps to ensure the safety of all its workers, and any other parties associated with the performance of its obligations under these Terms and Conditions, including visitors, contractors, subcontractors, service providers, the public, visitors to the areas under the control of the showcaser and any person required to be at the Showcase Space at any time leading up to, during and after each conference/showcase.

**Showcaser is responsible for training its workers:** The showcaser is responsible for ensuring that all workers doing work for it are trained in the relevant health and safety requirements applicable to the use of the venue where an showcase/conference is held, and have all of the necessary skills, qualifications and experience to use the venue safely.

**Audits:** The showcaser must take part in any health and safety audits conducted by MTANZ if requested to do so, and accept that MTANZ or an independent third party will have access to the Showcase Space in order to review, monitor and/or audit the showcaser's health and safety procedures and practices for the purposes of such audits.

**Health and Safety Plan:** MTANZ and the showcaser shall consult, co-operate and co-ordinate to ensure that an appropriate health and safety management system is put in place for each showcase/conference, including policies and procedures so as to ensure compliance with the Health and Safety Legislation. Such system, policies and procedures shall include (without limitation):

- a)** a comprehensive health and safety policy;
- b)** health and safety objectives signed by a senior manager from both the showcaser and MTANZ;
- c)** a hazard and risk register covering all hazards associated with hosting and running of a showcase/conference;
- d)** a documented instruction process for personnel involved in hosting and running a showcase/conference covering all relevant aspects of health and safety management;
- e)** a documented briefing process for representatives of the participating showcasers covering all relevant aspects of health and
- f)** safety management, to be given at least 24 hours prior to a showcase/conference;
- g)** a documented emergency plan for the venue;
- h)** a designated warden for the venue;

**i)** a health and safety system that complies with Health and Safety Legislation; and

**j)** appropriate health and safety signage and information, evacuation procedures and emergency equipment at the venue, which are clearly visible to all those attending a showcase/conference; such system, policies and procedures to be notified to MTANZ at least 60 days prior to a showcase/conference for approval.

**Showcaser must submit documents:** The showcaser is required to hold on file all documents, such as, for example, a Health and Safety Plan, a completed hazard identification and control register and any associated job safety and environmental analysis, which MTANZ believes, can demonstrate to the showcaser's compliance with Health and Safety Legislation. The showcaser agrees to provide MTANZ with access to these documents if required within 5 working days of request.

**Acceptance:** The acceptance by MTANZ of a Health and Safety Plan, and the documents referred to in the preceding paragraph, will not release the showcaser from its responsibilities and obligations under Health and Safety Legislation or any of the requirements and conditions of these Terms and Conditions.

**Notifying Ministry of Business, Innovation and Employment:** The showcaser is responsible for notifying the Ministry of Business, Innovation and Employment of any incidents as required in the Health and Safety Legislation. Copies of any notifications to the Ministry of Business, Innovation and Employment by the Host are to be provided to NZC at the same time.

**Notifying MTANZ:** All accidents, incidents or near misses are to be reported to MTANZ immediately.

### INDEMNITY AND EXCLUSION OF LIABILITY

To the extent permitted by law, nothing expressed or implied in these Terms and Conditions will confer any liability on MTANZ in respect of any:

**a)** indirect, consequential or special loss, damage, cost or expense suffered or incurred by the showcaser as a direct or indirect result of a breach by MTANZ of any of its obligations under this agreement; or

**b)** loss, damage, cost or expense suffered or incurred by the showcaser, to the extent to which this results from any act or omission by the showcaser.

The showcaser will indemnify MTANZ at all times against any loss, damage or cost excluding consequential loss or damage suffered or incurred by MTANZ as a direct result of a breach by the showcaser of any of its obligations under these Terms and Conditions.

### INSURANCE

The showcaser will at their own expense hold adequate public liability insurance. The showcaser will provide proof of such insurance on request by MTANZ.

### PACK-OUT

Showcase pack-out times are stated under the heading "Showcase Timings" and must be adhered to.

### PRIVACY

MTANZ is committed to managing and protecting personal information in accordance with the Privacy Act 2020. Personal Information collected will only be used for the purposes of conducting the showcase/conference or for communicating with attendees after the showcase/conference has concluded. Where such communications constitute commercial electronic messages within the meaning of the Unsolicited Electronic Messages Act 2007 and are by electronic means, MTANZ will only communicate with those persons who have consented to receiving such messages from MTANZ. Personal information will only be kept for as long as it is reasonably needed for the purpose for which it was collected. We may share your personal information with official third party contractors, conference attendees and the organising committee for the purpose of assisting you with your showcase participation and for marketing purposes (if you have consented to it). We may also be required to share your information as required by law. We take all reasonable steps to ensure that information (including personal information) collected by MTANZ is securely stored and protected. Persons have the right to access and request correction of their personal information held by us.

Requests to access and or request correction of personal information should be sent to MTANZ at the address provided at the front of this Agreement.

### SECURITY

Every precaution will be taken to protect showcaser's equipment. However MTANZ and the venue will not accept responsibility for the loss or damage to equipment placed at the venue. In all cases the showcaser must assume responsibility for damage of property, accident and injuries to employees, delegates and others.

### OTHER REQUIREMENTS

The showcaser/contractor/subcontractor shall ensure that all the necessary insurances and licenses are available and current and that the safety and legality of any activity carried out within the venues is beyond question.

The showcaser/contractor/sub-contractor must ensure that their workspace is kept neat and tidy so as to avoid any hazards or items likely to cause injury or harm to anyone.

The venue is a strictly no smoking venue and the showcaser must adhere to and enforce this policy and the requirements of the Smoke-free Environments Amendment Act 2003 and its amendments. Fire Exits must be kept clear at all times. Showcasers must comply with all reasonable direction of the venue operator.

### DANGEROUS AND HAZARDOUS SUBSTANCES

Substances that are of a dangerous, flammable, explosive or objectionable nature must not be brought into the premises without formal notification to the Ministry of Business, Innovation and Employment, MTANZ and the venue operator.

Where it is proposed to use toxic materials or fluids, the disposal of such materials requires notification to the Ministry of Business, Innovation and Employment. The nature of the material or fluid and the quantities involved and a copy of the plan for disposal must be forwarded to MTANZ and the venue operator no later than 14 days prior to the showcase/conference.

No more than one day's supply of any hazardous or dangerous substance shall be stored on the stand or within the venue at any time. The remainder must be stored in closed containers in a location as per the Hazardous Substance and New Organisms Act.

### PROMOTIONAL MATERIAL

No promotional material may be distributed (e.g. on seats in plenary sessions) or displayed outside of the stand area without permission of the Showcase Manager.

### CATERING LOCATIONS

Morning Teas, Lunches, Afternoon Teas and Welcome Function will be held in the showcase hall.

### STAND SPACE

Showcasers may set up their demonstrations within their purchased space only. Aisles and walkways must be kept clear at all times.

### STORAGE ON SITE

Storage is strictly limited. If any storage is required prior, during or after the event this must be arranged with MTANZ, and will be entirely dependent on space availability. Transfer and storage of all items is the responsibility of the showcaser. Showcasers must ensure that labour is supplied to move large good items to and from the loading docks.

### UNOCCUPIED SPACE

Any space not claimed and occupied by the commencement of the conference can be reassigned by MTANZ without refund to the original showcaser.

### FORCE MAJEURE

In the event a strike, fire, war, government regulation, disaster, civil disorder, curtailment of transportation facilities, or Act of God should render the event execution impossible or the hall, in which the 2021 HealthTech Week and MTANZ HealthTech Annual Conference has been scheduled, unusable, refunds of showcase and/or sponsorship payments may only be distributed once the conference organiser has officially declared in writing that 2021 ealthTech Week and MTANZ HealthTech Annual Conference has been cancelled.



# APPLICATION TO SHOWCASE/SPONSOR

## SECTION 1: COMPANY DETAILS

Company Name: .....  
Contact Name: .....  
Postal Address: .....  
Email: .....  
Telephone: .....  
Purchase Order No: .....

## SECTION 2: SHOWCASE

Interactive display \_\_\_\_\_ \$1,500+GST  
(includes table, chairs, and 3x showcase personnel)

Number of additional showcase personnel registrations:

(Indicate No.) \_\_\_\_\_ \$125 +GST each

(Includes all refreshments, meals, delegate collateral – but does not include access to the conference sessions, welcome function or Awards Dinner). A maximum of three additional showcase delegates per exhibitor is available at this special price.

## SECTION 3: SPONSORSHIP

By signing and selecting a category below you will be contracted to the indicated category and level of sponsorship. You confirm that you have read and agree to the Sponsorship Cancellation Policy. Sponsorship applications are confirmed on a first-in first-served basis. An invoice will be raised for your sponsorship following confirmation of receipt of this application by the Medical Technology Association of New Zealand. Please note that prices quoted are in New Zealand Dollars.

Speaker Sponsor \_\_\_\_\_ POA

Platinum Sponsor \_\_\_\_\_ \$15,000 +GST

Gold Sponsor \_\_\_\_\_ \$12,000 +GST

Silver Sponsor \_\_\_\_\_ \$7,500 +GST

Bronze Sponsor \_\_\_\_\_ \$5,500 +GST

Supporting Sponsor \_\_\_\_\_ \$2,500 +GST

Gala Dinner \_\_\_\_\_ POA

## GENERAL

Please ensure that you have read the Terms and Conditions carefully. By signing and returning this application form you are agreeing to the terms and conditions stated in this prospectus.

These terms include (but are not limited to):

- Booking and Payment Terms
- Cancellation Terms
- MTANZ Code of Practice Terms (for MTANZ Members)
- Pack-in and Pack-out times (as stated in this Prospectus)
- Waiver of Liability Terms
- Showcase Space requirements as listed
- Occupational Health and Safety

I accept the terms and conditions as stated in the Sponsorship/Showcase Prospectus.

Please tick box if you wish to receive further information about related services or conferences.

Name: .....

Authorised Signature: .....

Authorised Printed Name: .....

Position: .....

### PLEASE EMAIL BACK TO MTANZ

**melanie@mtanz.org.nz**

**Medical Technology Association of New Zealand**

PO Box 74116, Greenlane Central, Auckland 1546, NZ

**P:** +64 9 917 3645 **F:** +64 9 917 3651

**E:** admin@mtanz.org.nz **W:** www.mtanz.org.nz

### (OFFICE USE ONLY)

DATE RECEIVED: .....

TIME RECEIVED: .....

We champion high standards in our sponsorships and showcase. To discuss opportunities for your involvement please contact:

**Melanie Pitto**

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## PLEASE GET IN TOUCH

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